

November 3, 1992



Sun Refining and
Marketing Company
400 Eagles Nest Road
Bridgeport CT 06607

Dear Franchisee/Store Manager:

The purpose of this letter is to ensure that your store is updated as soon as possible with the new R.J. Reynolds Rack Program.

As you are aware, an Enhanced Funding Program is available; however, a new contract must be signed to receive the additional payment.

To facilitate this process, I have asked R.J. Reynolds to install option number two (\$300 per month) at all Co-ops and to recommend that option to all franchisees.

If your R.J. Reynolds rep does not make the new contract available to you in the near future, please contact your local RJR division manager at the numbers on the attached listing. If he or she has any questions regarding funding-budgets, they should contact David Keane at RJR in Connecticut at (203) 265-4947.

Sincerely,

SUN COMPANY, INC.



Walt Ward
Sunoco Merchandising

WW2/smj

Attachment

51849 9451

